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To: All Distributor Personnel

Monthly bulletin: Number 57

Fr: John Wayne Jennings  
V.P. of Sales and Marketing

Date: November 2011

Subject: Lexair Customer Service Department Changes

We would like to inform you of recent changes within our Fluid Power Customer Service Group. Nancy Suttles (who many of you are familiar with and have spoken to over the past 25 plus years) has taken early retirement and is no longer with the company. We will be replacing her with a gentleman who is currently employed in our Valve Production Department. As soon as he is in place, we will make an announcement that will include his contact information.

Leaffie True is still a Sales Coordinator in our Customer Service Group and can still be reached via e-mail at [ltrue@lexairinc.com](mailto:ltrue@lexairinc.com)

John Lokken is also still in the group in the roll of Technical Sales Specialist and can be reached via e-mail at [jlokken@lexairinc.com](mailto:jlokken@lexairinc.com)

Both Leaffie and John can be reached via phone at 859-255-5001 and via fax at 859-255-6656.

We have added Rob Keller to our outside sales team. He comes to Lexair with 22 plus years of Fluid Power sales experience and is a Certified Fluid Power (Pneumatic) Specialist through the National Fluid Power Society. He will be our new National Key Account Manager. His duties will include, making sales calls with distributor personnel, performing Lexair product training at distributor sales meetings, targeting selected industries to promote/increase sales opportunities for our distributors and assisting with shoring up areas where our distribution is weak. Rob can be contacted via e-mail at [rkeller@lexairinc.com](mailto:rkeller@lexairinc.com) or cell phone 859-221-8540.

At Lexair, we stand ready to assist our distributors and customers in any way that we can. We have added the additional personnel in an effort to continue to provide the best level of customer service that is possible. If you need additional information or have questions that Leaffie, John or Rob can not answer, please fell free to contact me.

Sincerely,  
John W. Jennings  
V. P. of Sales and Marketing  
Lexair, Inc.

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Lexair Monthly Bulletin 2011-11-057.doc