

2025 Mercer Road • Lexington, Kentucky 40511-1018 • (859) 255-5001 • FAX (859) 255-6656 www.lexairinc.com

To: All Distributor Personnel

Monthly bulletin: Number 5

Fr: John Wayne Jennings National Sales Director-Valves

Date: March 2006

Subject: Lexair, Inc. PowerPoint[®] Presentations

Lexair, Inc. is proud to announce that we have placed two presentations on our website that are available for you to download. There is a Corporate/Fluid Power Products Overview as well as a Corporate/ Machine Tool Accessory Products Overview residing in the appropriate product Library. Both presentations start with information that provides an overview of who we are as well as our heritage. Following the overview, the presentations cover our products in detail and provide information that can be useful for training new employees, updating the product knowledge of your existing personnel or for use in sales presentations to customers. We suggest that you use slides or data from these overviews to make custom tailored presentations for particular customers to whom you are presenting our products. We would be happy to develop a customized presentation for you if you need assistance.

If you do not have PowerPoint[®], you can download the free PowerPoint[®] Viewer 2003 by clicking on the link provided in either of our Library pages. If you have limited connection speed to the internet (such as dial up, etc) we can provide you with a copy or copies of either presentation. Simply send a request directly to me at jjennings@lexairinc.com or click on the Information request link on one of the Library pages to place your request. In either case, please be sure to state the number of copies that you desire as well as the name and address to where they should be sent.

Access to the Corporate/Fluid Power Products Overview can be found at the following link: <u>http://www.lexairinc.com/valves/v-library.html</u>

Access to the Corporate/Machine Tool Accessory Products Overview can be found at the following link: <u>http://www.lexairinc.com/mta/m-library.html</u>

If you have any questions or need further assistance, please contact me by phone at 859-255-5001 (office) or 859-338-0008 (cell). You may also contact me via e-mail at the address in the text above.

Sincerely,

John W. Jennings

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